

## Message Text

UNCLASSIFIED

PAGE 01 FRANKF 04444 100937Z

14

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 /020 W  
----- 125254

R 100836Z JUL 75  
FM AMCONSUL FRANKFURT  
TO SECSTATE WASHDC 700  
USDOC WASHDC  
INFO AMEMBASSY BONN  
AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 4444

E.O. 11652: NA  
TAGS: BEXP, GW  
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 428/05/P0023
  2. 07/08/75
  3. J. PETER BECKER
  4. 428 GERMANY
  5. I,A,D
  - 6A --
  - 6B KLAUS RATZENBURG, MARKETING
  - 6B SIHI INTERNATIONAL (HALBERG GMBH)
  - D-67 LUDWIGSHAFEN
  - HALBERGSTRASSE 1
  7. TEL: 0621-56121
  8. --
  9. 101,111,112
  - 9A DIRECT SALE AGENT DISTRIBUTOR
  10. 35611 6X - ALL OTHER CENTRIFUGAL PUMPS (INCLUDING CAN, ETC.)
  - 35611 65 - 6" DISCHARGE OUTLET AND UNDER
  - 35611 69 - OVER 6" DISCHARGE OUTLET
  - 35615 XX - OTHER PUMPS AND COMPRESSORS, EXCLUDING REFRI-  
GERATION COMPRESSORS
  - 35615 1X - OIL-WELL AND OIL-FIELD PUMPS, EXCLUDING BOILER FEED
  - 35615 11 - SUBSURFACE PUMPS FOR OIL-WELL PUMPING
  - 35615 13 - SLUSH PUMPS
  - 35616 15 - SUBSURFACE AND SLUSH, SUBMERSIBLE PUMPS/VERTICAL
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PAGE 02 FRANKF 04444 100937Z

TYPE

ALL THESE PROCESS PUMPS MUST CORRESPOND TO U.S. STANDARDS API  
610.

LIMITED LIABILITY COMPANY FOUNDED IN 1972. STAFF 1,200; TOTAL  
ANNUAL SALES APPROX. DM 20 MILLION MANUFACTURER AND DISTRIBUTOR  
OF VARIOUS TYPES OF PUMPS, VALVES, FITTINGS. SALES NETWORK  
THROUGHOUT GERMANY AND WESTERN EUROPE. COMPANY WISHES TO ADD  
U.S. PUMPS FOR DISTRIBUTION IN THESE AREAS, AND INITIATE SALES IN  
EAST BLOC. BUSINESS CONNECTION SOUGHT WITH U.S. MANUFACTURER  
NOT YET REPRESENTED IN EUROPE. NO DEROGATORY INFORMATION ON  
MANAGEMENT AND FINANCES. BUSINESS PROSPECTS APPEAR TO BE  
EXCELLENT.SULSER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 JUL 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975FRANKF04444  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750238-0380  
**From:** FRANKFURT  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750766/aaaacgnc.tel  
**Line Count:** 74  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Authority:** SmithRJ  
**Review Comment:** n/a  
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**Review Date:** 06 MAR 2003  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, GE  
**To:** STATE COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006